

My Idea → Open Questions

In the questions below, the coach’s ideas are leaking into the conversation. To generate better reflection, ask more open, broad questions by beginning with What, How, When, Where, & Who.

Example:

Closed: Are you planning to borrow the money to do that?

Open: What are your plans to pay for that?

Questions to Open Up	Initials
1. Are you <u>happy</u> about this decision?	
2. Does your supervisor <u>agree</u> ?	
3. What if you <u>spoke</u> with her <u>directly</u> ?	
4. Do you learn from <u>books or by talking to people</u> ?	
5. <u>Have you thought about firing</u> him?	
6. Could you have a <u>weekly meeting</u> with them?	
7. Would <u>Tuesday</u> be a good time to talk?	
8. <u>Are</u> you living out your vision?	
9. Does your spouse think the <u>same way</u> ?	
10. Are you going to <u>ask</u> him?	
11. Is the economy <u>killing</u> your budget?	
12. Could someone <u>on your team</u> help?	
13. Did you <u>reach</u> your annual goals yet?	
14. Did you have a <u>nice day</u> at school?	
15. Is <u>teaching</u> your main thing?	
16. Is <u>casting vision</u> the next step for the team?	